



GIB Africa Alliance

One Continent.
Every Direction.
Endless Possibilities.

gib.co.za

10

Great reasons to entrust the GIB Africa Alliance to assist with your African insurance requirements

1. **Pan-African Coverage**

The GIB Africa Alliance spans the entire African continent, giving you access to top-tier insurance brokers in multiple countries – wherever your business operates or plans to expand.

2. **Carefully Vetted Professionals**

Each broker in the alliance is handpicked, ensuring you're working with certified, capable, and highly professional experts.

3. **Local Expertise, Global Support**

Members bring deep local knowledge to the table, helping you navigate country-specific regulations, risks, and opportunities with confidence.

4. **On-the-Ground Service**

You get real-time, in-country support from brokers who understand the local landscape and can act swiftly to protect your interests.

5. **Peace of Mind, Anywhere**

Whether you're based in Africa or abroad, the alliance ensures your insurance needs are met with reliability and consistency – no matter where you are.

6. **“We See More Because We Look”**

This philosophy reflects the alliance's proactive approach to risk management, compliance, and client service –always going the extra mile.

7. **Language and Cultural Fluency**

Through the GIB Alliance we speak your language—literally and figuratively—making communication seamless and culturally sensitive.

8. **Established Legacy**

Founded in 2013, the alliance has over a decade of experience supporting businesses with cross-border insurance solutions.

9. **Bureaucracy Made Simple**

Navigating foreign insurance landscapes can be a nightmare. GIB simplifies the process, ensuring compliance and protecting your business from costly missteps.

10. **Trusted Business Partner**

More than just brokers, GIB Africa Alliance partners act as strategic partners – standing by you every step of the way as your business grows across Africa.

Why GIB Africa Alliance

The GIB Africa Alliance caters for situations, where our clients need local knowledge and expertise in African countries.

- › Independent Brokers
- › Like-minded approach
- › Local Experts in their territories and fields
- › Access to support throughout Africa
- › Experience in handling International Programs

GIB Insurance Brokers are well positioned to assist as the facilitator hub when handling African placements, which insure that the programmes are aligned with and consistent across the continent.





The compliance factor

Each African country operates according to their own legislation and compliance guidelines. These differences need to be understood to ensure that the complexity of the differences are addressed to the satisfaction of the client, always taking cognisance of the regulatory framework that is legally required. Each partner is well aware of the complexities and are there to assist and guide the client through the process in an efficient and orderly manner. By using in-country brokers who have detailed knowledge of the requirements, we ensure that the process is as effective as possible.

Unlike owned networks which are usually rigid in their requirements and centralized from the USA, GIB Africa Alliance has the capability to adapt to our customers needs, to ensure a well-coordinated and streamlined solution.



GIB's strong track record



A leading Independent insurance brokers in South Africa, established in 1982



Thirteen specialist divisions catering to all industries



A mix of both accomplished and aspiring talent



A client focused return to service culture with the client at the center of every part of our strategy



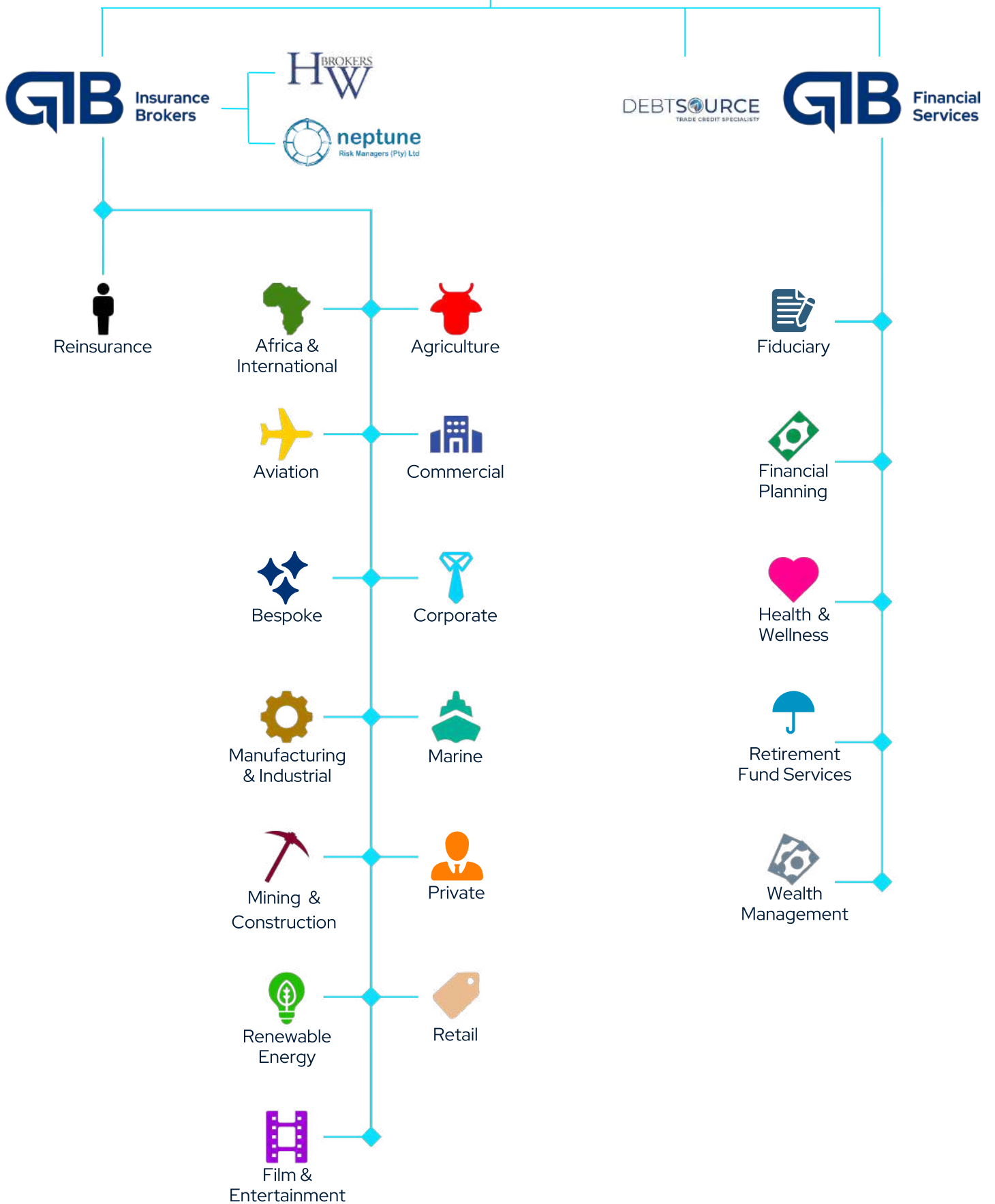
A systematic client service methodology, with a successful client retention history



Level 1 B-BBEE rating



We have a balance between local support & global reach, made possible by our global partnerships



GIB philosophy



We are a wholly owned South African company

Our focus is on fast, effective and professional services by empowered management.



We listen to our clients

Client service begins with an in depth understanding of each individual client's needs and objectives, whether the client is a company or an individual. Adding value is our objective for every client.



We provide unique solutions

We are large enough to provide the best technical skills but small, flexible and nimble enough to provide unique solutions for each client.



We employ only the best

Our staff are amongst the best in their fields, enthusiastic, energetic, and committed, with a wide variety of professional skills to benefit our clients.



We build long term relationships

We pride ourselves on the relationships we have forged with our clients, insurers and reinsurers. In every relationship we act with honesty and integrity.

GIB Group Global Partnerships

The GIB Africa Alliance was established in 2013, creating partnerships in over 40 countries across Africa

GIB is a fully tribunalised Broker at Lloyd's which is the world's largest insurance corporation

GIB was appointed by Funk Gruppe of Germany and Verspieren International of France to be its associates in Africa

GIB is a partner in South Africa to Unison Brokers



GIB is a shareholder and one of the appointed South African partners of the Assurex Global Group

GIB appointed as a network partner by JiangTai, and AJ Gallagher the world's 3rd largest broker

Global Networks:

unisonBrokers®



Global Alliances:



Selection of insurance markets



Complex legislative requirements are a key part of any placement strategy across Africa. Our team assists in managing this process, from receipt of the placing instruction from the referring broker. We will provide detailed insight into the local market conditions which may affect the placement and assist with managing the local insurer requirements in the most efficient and effective way for the client. This service is combined with advice and information around local legislative requirements, including statutory legislation requirements in the most efficient and effective way for the client. We also include guidance and advice around any specific tax implications in each of the countries.

GIB Africa Alliance Dedicated Team

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